



REAL ESTATE IN RUSSIA



EVERYTHING MATTERS

ONE TEAM NO BORDERS

DLA Piper's strength in the CIS continues to grow. We advise domestic and international clients from our four offices across the region with the goal of providing commercial and innovative services that add value at all stages of the investment and development cycles.

Increasing cross border activity, the continuing significance of overseas investors and the growth of national investors seeking higher returns overseas, plays to our strengths. Our Russia and CIS team is part of one of the largest real estate teams in the world: a single unit, cutting across borders and simplifying projects.



Our clients include property companies, real estate investors, developers, financial institutions, industrial companies and public authorities. Because we work across a diverse range of sectors, we have a rounded view of the market that adds more insight to the advice we give you. Each of our lawyers is committed to the DLA Piper philosophy of 'everything matters' so that you receive a consistently high standard of personal service and quality advice.

Each of our CIS offices includes full service real estate teams. This geographical spread ensures that a cost efficient team of lawyers can be put together. The spread of offices also provides you with an enviable network of local contacts and experience of the local real estate scene.

In short, we are one team with no borders, providing a real advantage to you in Russia, the CIS and beyond.

A SELECTION OF OUR CLIENTS

7th Continent
Alstom Power
Castorama
Forum Properties
General Motors
Hermitage Development
Kesko
Mann+Hummel
OBI
Orient-Express Hotels
Raven Russia
Shtokman
Takata-Petri
Warimpex



INVESTMENT AND STRUCTURING

We can advise you on the acquisition and sale of real estate. Our work includes the negotiation and drafting of contracts, due diligence and mergers, as well as the structuring and restructuring of ownership.

Our team represents clients in all kinds of transactions, such as office buildings, shopping centres, multi-storey car parks and hotels. We also advise on the sale and purchase of residential, undeveloped sites and local government-owned properties, as well as on storage logistics.

REAL ESTATE INVESTMENT FUNDS

We advise private real estate investment funds on investment structures and vehicles. Our advice covers all legal aspects of the establishment and management of funds, and we deliver innovative finance and structural solutions on construction and investment matters. These solutions may involve equity and acquisition financing and performance-related financing structures relating to both direct real estate acquisitions and share deal transactions.

TAX

Our tax advisers help property investment clients to structure their real estate investments and to create tax-efficient fund structures. Whilst Russia based, we are well acquainted with offshore and foreign structures and regularly work with colleagues from other DLA Piper offices to meet your structuring needs.



DEVELOPMENT, CONSTRUCTION, PUBLIC PROCUREMENT

Whatever your interest in a development project, we have the breadth of experience to help maximise the value of your position.

We advise our clients on all legal aspects of development projects, from the initial acquisition of property to the final presentation to the market. Our team also has essential integrated tax expertise.

Services cover all aspects of the construction process, including the drafting of all types of construction agreement, pre- and post-contractual negotiations, administrative proceedings and litigation.

REAL ESTATE LITIGATION

Our litigation lawyers provide skilled advice on a wide range of topics, including rent review. We work to protect and enhance the value of the real estate interests of a variety of enterprises. We also develop strategies to avoid disputes that can arise in even the most carefully managed portfolios.

By working with you at an early stage to assess relative strengths and weaknesses, we minimise uncertainty and create pragmatic, workable solutions. Our experience enables us to ensure that, in the absence of a negotiated solution, the most cost-effective and appropriate dispute resolution mechanism is employed to achieve a successful outcome.

WHAT OTHERS SAY

Chambers

“Excellent understanding of the local business environment, which is helpful for putting new developments in context.”

“Utterly reliable in their judgement.”

“Unrivalled expertise in hotels.”

“They ... anticipate matters before they arise; they are not just ... legal suppliers, but business partners too.”

Legal 500

“Excellent work and fair rates.”

“Responsiveness and attention.”

“Clear, commercial advice.”

Ranked as top commercial real estate and construction law firm in pravo.ru's Top 100 best law firms in Russia.



ABOUT US

From the quality of our legal advice and business insight to the efficiency of our legal teams, we believe that when it comes to the way we serve and interact with our clients, everything matters.

DLA Piper is a global law firm with lawyers across Asia-Pacific, Europe, the Middle East and the United States.

FOR MORE INFORMATION

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